

ROCKWOOD

COMPANY

THE

THE **ROCKWOOD** COMPANY

• INSURANCE SINCE 1896 •

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Experience and good thinking make The Rockwood Company a leading agency since 1896.

In an elite group, The Rockwood Company's longevity spans more than a century and is one of the largest independent brokerage firms in the Chicago area. With offices in Chicago and Northbrook, it offers a wide array of insurance products and services.

Rockwood continues to provide support to their Independent Producers and firmly believes that it brings added Professionalism and enhances their value to the client.

Dedication to the customer and devotion to excellence clearly sets us apart from the competition. We consistently strive to bring an innovative approach to individual accounts, regardless of the class. Market savvy, we work with businesses that others seem to feel are "not their cup of tea". Our staff offers insurance knowledge and special understanding not often found today.

Each member of the Rockwood family represents their client's best interest first. How they place the coverage for the customer is ultimately directed by the commitment to service.

From the second and third generation "Rockwood Broker" to the newest, there is a feeling of friendship and teamwork which fosters an atmosphere that is both productive and professional.

The best insurance program for the client is what motivates the experienced, market-wise Producers at The Rockwood Company.

We are looking for established Producers to join us as Independent Brokers or merged Agency.

We furnish office space, accounting and marketing services, and access to our Standard and Specialty markets.

If you are looking to increase customer retention and a broad market base, we want to talk to you.

Please contact Norman J Westerhold III, President, in complete confidence at:

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